## UNIVERSITY OF HOUSTON INTERCOLLEGIATE ATHLETICS PROGRAM

# INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES

FOR THE YEAR ENDED AUGUST 31, 2021

## UNIVERISTY OF HOUSTON INTERCOLLEGIATE ATHLETICS PROGRAM TABLE OF CONTENTS AUGUST 31, 2021

	Page(s)
Independent Accountants' Report on the Application of Agreed- Upon Procedures	1 – 17
Exhibits	
Exhibit I – Statement of Revenues and Expenses	18
Exhibit II – Notes to Statement of Revenues and Expenses	19
Exhibit III – Supplement to Statement of Revenues and Expenses	20



# INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES

Dr. Renu Khator, President, University of Houston:

We have performed the procedures enumerated below on the accompanying Statement of Revenues and Expenses (the Statement, see Exhibit I) of the University of Houston (the University) Intercollegiate Athletics Program (the Program) in compliance with the National Collegiate Athletic Association's (NCAA) Bylaw 3.2.4.17 for the year ended August 31, 2021. The University's management is responsible for the accompanying Statement and the Statement's compliance with those requirements for the year ended August 31, 2021.

The University has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of evaluating whether the accompanying Statement is in compliance with the NCAA's Bylaw 3.2.4.17 for the year ended August 31, 2021. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes.

Exceptions totaling the lesser of \$100,000 or 10% of the line item total to which an agreed-upon procedure has been applied to, other than exceptions related to internal control procedures of the Program, for which there are no thresholds, have been reported. The procedures and the associated findings are as follows:

Procedure	Finding			
All Revenue Categories				
• Compare and agree each operating revenue category reported in the statement during the reporting period to supporting schedules provided by the Program. If a specific reporting category is less than 4.0% of the total revenues, no procedures are required for that specific category.	No exceptions noted.			
• Compare and agree a sample of operating revenue receipts obtained from the above operating revenue supporting schedules to adequate supporting documentation.	No exceptions noted.			

## Agreed-Upon Procedures Related to the Statement of Revenues and Expenses

• Compare each major revenue account over 10% of the total revenues to prior period amounts and budget estimates. Obtain and document an explanation of any variations greater than 10%. Report the analysis as a supplement to the final Agreed-Upon procedures report.

## **Ticket Sales**

1. Compare tickets sold during the reporting period, complimentary tickets provided during the reporting period and unsold tickets to the related revenue reported by the Program in the statement and the related attendance figures and recalculate totals.

#### **Student Fees**

- 2. Compare and agree student fees reported by the Program in the statement for the reporting to student enrollments during the same reporting period and recalculate totals.
- 3. Obtain documentation of Institute's methodology for allocating student fees to intercollegiate athletics programs.
- 4. If the Program is reporting that an allocation of student fees should be countable as generated revenue, recalculate the totals of their methodology for supporting that they are able to count each sport. Tie the calculation to supporting documents such as seat manifests, ticket sales reports and student fee totals.

#### **Direct State or Other Governmental Support**

5. Compare direct state or other governmental support recorded by the Program during the reporting period with state appropriations, institutional authorizations and/or other corroborative supporting documentation and recalculate totals.

#### **Direct Institutional Support**

6. Compare the direct institutional support recorded by the Program during the reporting period with the institutional supporting budget transfers documentation and other corroborative supporting documentation and recalculate totals. No exceptions noted and amounts and explanations for variations from the prior period are included in the supplement on page 20.

Finding

As ticket sales revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

We were unable to perform the procedure as outlined; however, we noted that the Student Fees Advisory Committee determines the amount of student fees the Program receives. We agreed the amount to support from the Committee and noted no exceptions.

An understanding of the University's methodology was gained, and we noted the allocation was in accordance with the University's methodology.

No exceptions noted.

As there was no direct state or other governmental support for the year ended August 31, 2021, this procedure was not performed.

7. Compare the transfers back to the institution with permanent transfers back to the institution from the Program and recalculate totals.

## **Indirect Institutional Support**

8. Compare the indirect institutional support recorded by the Program during the reporting period with expense payments, cost allocation detail and other corroborative supporting documentation and recalculate totals.

### Guarantees

- 9. Select a sample of settlement reports for away games during the reporting period and agree each selection to the Program's general ledger and/or the statement and recalculate totals.
- 10. Select a sample of contractual agreements pertaining to revenues derived from guaranteed contests during the reporting period and compare and agree each selection to the Program's general ledger and/or the statement and recalculate totals.

#### Contributions

11. Any contributions of moneys, goods or services received directly by an intercollegiate athletics program from any affiliated or outside organization, agency or group of individuals (two or more) not included above (e.g., contributions by corporate sponsors) that constitutes 10 percent or more in aggregate for the reporting year of all contributions received for intercollegiate athletics during the reporting periods shall obtain and review supporting documentation for each contribution and recalculate totals.

#### In-Kind

12. Compare the in-kind recorded by the Program during the reporting period with a schedule of in-kind donations and recalculate totals. As there were no transfers back to institution for the year ended August 31, 2021, this procedure was not performed.

As there was no indirect institutional support for the year ended August 31, 2021, this procedure was not performed.

As guarantees for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As guarantees for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

No exceptions noted.

As there were no in-kind revenues for the year ended August 31, 2021, this procedure was not performed.

#### **Compensation and Benefits Provided by a Third-Party**

13. Obtain the summary of revenues from affiliated and outside organizations (the "Summary") as of the end of the reporting period from the Program and select a sample of funds from the Summary and compare and agree each selection to supporting documentation, the Program's general ledger and/or the Summary and recalculate totals.

#### Media Rights

- 14. Obtain and inspect agreements to understand the institution's total media (broadcast, television, radio) rights received by the Program or through their conference offices as reported in the statement.
- 15. Compare and agree the media right revenues to a summary statement of all media rights identified, if applicable, and the Program's general ledger and recalculate totals. Ledger totals may be different for total conference distributions if media rights are not broken out separately.

### **NCAA Distributions**

16. Compare the amounts recorded in the revenue and expense reporting to general ledger detail for NCAA distributions and other corroborative supporting documents and recalculate totals.

## Conference Distributions and Conference Distributions of Football Bowl Generated Revenue

- 17. Obtain and inspect agreements related to the Program's conference distributions and participation in revenues from tournaments during the reporting period for relevant terms and conditions.
- 18. Compare and agree the related revenues to the Program's general ledger, and/or the statement and recalculate totals.

#### Program Sales, Concessions, Novelty Sales and Parking

19. Compare the amount recorded in the revenue reporting category to a general ledger detail of program sales, concessions, novelty sales and parking as well as any other corroborative supporting documents and recalculate totals.

As there were no compensation and benefits provided by a third-party for the year ended August 31, 2021, this procedure was not performed.

As there were no media rights revenues for the year ended August 31, 2021, this procedure was not performed.

As there were no media rights revenues for the year ended August 31, 2021, this procedure was not performed.

As NCAA distributions for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

No exceptions noted.

No exceptions noted.

As program sales, concessions, novelty sales and parking for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed

#### **Royalties, Licensing, Advertisements and Sponsorships**

- 20. Obtain and inspect agreements related to the Program's participation in revenues from royalties, licensing, advertisements and sponsorships during the reporting period for relevant terms and conditions.
- 21. Compare and agree the related revenues to the Program's general ledger, and/or the statement and recalculate totals.

**Sports Camp Revenues** 

- 22. Inspect sports camp contract(s) between the institution and person(s) conducting institutional sports-camps or clinics during the reporting period to obtain documentation of the Program's methodology for recording revenues from sports- camps.
- 23. Obtain schedules of camp participants and select a sample of individual camp participant cash receipts from the schedule of sports-camp participants and agree each selection to the Program's general ledger, and/or the statement and recalculate totals.

#### Athletics Restricted Endowment and Investment Income

- 24. Obtain and inspect endowment agreements (if any) for relevant terms and conditions.
- 25. Compare and agree the classification and use of endowment and investment income reported in the statement during the reporting period to the uses of income deferred within the related endowment agreement and recalculate totals.

#### Other

26. Perform minimum agreed-upon procedures referenced for all revenue categories and recalculate totals.

As royalties, licensing, advertisements and sponsorships for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed

As royalties, licensing, advertisements and sponsorships for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As sports camp revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As sports camp revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As athletics restricted endowments and investment income revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As athletics restricted endowments and investment income revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As other revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

#### **Football Bowl Revenues**

- 27. Obtain and inspect agreements related to the Program's revenues from post-season football bowl participation during the reporting period to gain an understanding of the relevant term and conditions.
- 28. Compare and agree the related revenues to the Program's general ledger, and or the statement and recalculate totals.

#### **All Expense Categories**

- Compare and agree each expense category reported in the statement during the reporting period to supporting schedules provided by the institution. If a specific reporting category is less than 4.0% of the total expenses, no procedures are required for that specific category.
- Compare and agree a sample of expenses obtained from the above operating expense supporting schedules to adequate supporting documentation.
- Compare each major expense account over 10% of the total expenses to prior period amounts and budget estimates. Obtain and document an explanation of any variations greater than 10%. Report the analysis as a supplement to the final Agreed-Upon procedures report.

## **Athletic Student Aid**

- 29. Select a sample of students (10% of the total studentathletes for institutions who have used NCAA's Compliance Assistant (CA) software to prepare athletic aid detail, with a maximum sample size of 40, and 20% of total student-athletes for institutions who have not, with a maximum sample size of 60) from the listing of institutional student aid recipients during the reporting period. Data should be captured by the institution through the creation of a squad/eligibility list for each sponsored sport.
- 30. Obtain individual student account detail for each selection and compare total aid in the institution's student system to the student's detail in CA or the institution report that ties directly to the NCAA Membership Financial Reporting System.

As football bowl revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

As football bowl revenues for the year ended August 31, 2021 were below 4% of total revenues, this procedure was not performed.

No exceptions noted.

No exceptions noted.

No exceptions noted and amounts and explanations for variations from the prior period are included in the supplement on page 20.

A sample of 38 student aid recipients was selected.

31.

Division I Institutions Only: Perform a check of each	No exceptions noted.
student selected to ensure their information was reported accurately in either the NCAA's CA software or entered directly into the NCAA Membership Financial Reporting System using the following criteria:	
• The equivalency value for each student-athlete in all sports, including head-count sports, needs to be converted to a full-time equivalency value. The full-time equivalency value is calculated using the athletic grant amount reported on the Calculation of Revenue Distribution Equivalencies Report (CRDE) from CA as the numerator and the full grant amount which is the total cost for tuition, fees, required course-related books, room and board for an academic year as the denominator. If using the NCAA CA software, this equivalency value should already be calculated for you on the CRDE report labeled "Revenue Distribution Equivalent Award".	No exceptions noted.
• Grants-in-aid is calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount).	No exceptions noted.
• Other expenses related to attendance (also known as cost of attendance) should not be included in grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.07). Note: for compliance purposes equivalencies may include other expenses related to attendance per Bylaw 15.02.2, however these expenses are not allowed to be included for revenue distribution equivalencies.	No exceptions noted.
• Full grant amount should be entered as a full year of tuition, not a semester or quarter.	No exceptions noted.
• Student-athletes are to be counted once, regardless of multiple sport participation, and should not receive a revenue distribution equivalency greater than 1.00.	No exceptions noted.
• Athletic grants are valid for revenue distribution purposes only in sports in which the NCAA conducts championships competition, emerging sports for women and football bowl subdivision football.	No exceptions noted.

• Grants-in-aid are valid for re purposes in NCAA sports tha minimum contests and particip of Bylaw 20.9.6.3.	No exceptions noted.	
• Institutions providing grants listed on the CRDE as "Exl (fifth-year)" or "Medical" rec grants-in-aid component.	No exceptions noted.	
• The athletics aid equivalence maximum equivalency limits. I revenue distribution equivale maximum equivalency limits eligibility and medical equiva Bylaw 15.5.3.1).	However, the total ency can exceed due to exhausted	No exceptions noted.
• If a sport is discontinued and the are still being honored by the grant(s) are included in stude revenue distribution purposes.	he institution, the	As there were no discontinued sports for the year ended August 31, 2021, this procedure was not performed.
• All equivalency calculations sh two decimal places.	ould be rounded to	No exceptions noted.
• If a selected student received a the value of the grant is no calculation of equivalencies of amount of student athletic aid institution.	t included in the or the total dollar	No exceptions noted.
• If a selected student received a the student's grant was included and total dollar value of Pell C Revenue Distribution purpose Membership Financial Reportir	in the total number Grants reported for es in the NCAA	No exceptions noted.
32. Recalculate totals for each sport and	d overall.	No exceptions noted.
Guarantees		
33. Obtain and inspect visiting institu settlement reports received by the in reporting period and agree related Program's general ledger and/or recalculate totals.	stitution during the d expenses to the	As guarantees for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.
34. Obtain and inspect contractual agree to expenses recorded by the Program contests during the reporting peri- agree related amounts expensed during to the Program's general statement and recalculate totals.	m from guaranteed od. Compare and by the institution	As guarantees for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

## Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities

- 35. Obtain and inspect a listing of coaches employed by the Program and related entities during the reporting period. Select a sample of coaches' contracts that must include football, and men's and women's basketball from the listing.
- 36. Compare and agree the financial terms and conditions of each selection to the related coaching salaries, benefits, and bonuses recorded by the Program and related entities in the statement during the reporting period.
- 37. Obtain and inspect payroll summary registers for the reporting year for each selection. Compare and agree payroll summary registers from the reporting period to the related coaching salaries, benefits and bonuses paid by the Program and related entities expense recorded by the Program in the statement during the reporting period.
- 38. Compare and agree the totals recorded to any employment contracts executed for the sample selected and recalculate totals.

## Coaching Other Compensation and Benefits Paid by a Third-Party

- 39. Obtain and inspect a listing of coaches employed by third parties during the reporting period. Select a sample of coaches' contracts that must include football, and men's and women's basketball from the listing.
- 40. Compare and agree the financial terms and conditions of each selection to the related coaching other compensation and benefits paid by a third party and recorded by the Program in the statement during the reporting period.
- 41. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related payroll summary register to the coaching other compensation and benefits paid by a third-party expenses recorded by the institution in the statement during the reporting period and recalculate totals.

A listing of all coaches employed by the Program was obtained. A sample of five coaches for two pay periods each was selected, including the men's and women's basketball head coach and the men's football head coach.

No exceptions noted.

No exceptions noted.

No exceptions noted.

As there were no coaching other compensation and benefits paid by a third-party for the year ended August 31, 2021, this procedure was not performed.

As there were no coaching other compensation and benefits paid by a third-party for the year ended August 31, 2021, this procedure was not performed.

As there were no coaching other compensation and benefits paid by a third-party for the year ended August 31, 2021, this procedure was not performed.

#### Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities

- 42. Select a sample of support staff/administrative personnel employed by the Program and related entities during the reporting period.
- 43. Obtain and inspect reporting period summary payroll register for each selection. Compare and agree related summary payroll register to the related support staff administrative salaries, benefits and bonuses paid by the Program and related entities expense recorded by the Program in the statement during the reporting period and recalculate totals.

## Support Staff/Administrative Other Compensation and Benefits Paid by a Third-Party

- 44. Select a sample of support staff/administrative personnel employed by the third parties during the reporting period.
- 45. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related payroll summary registers to the related support staff administrative other compensation and benefits expense recorded by the Program in the statement during the reporting period and recalculate totals.

#### **Severance Payments**

46. Select a sample of employees receiving severance payments by the institution during the reporting period and agree each severance payment to the related termination letter or employment contract and recalculate totals.

#### Recruiting

- 47. Obtain documentation of the Program's recruiting expense policies.
- 48. Compare and agree to existing institutional- and NCAA-related policies.
- 49. Obtain general ledger detail and compare to the total expenses reported and recalculate totals.

A sample of five support staff/ administrative personnel for two pay periods each was selected.

No exceptions noted.

As there were no support staff/ administrative other compensation and benefits paid by a third-party for the year ended August 31, 2021, this procedure was not performed.

As there were no support staff/ administrative other compensation and benefits paid by a third-party for the year ended August 31, 2021, this procedure was not performed.

As there were no severance payments for the year ended August 31, 2021, this procedure was not performed.

As recruiting expenses for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

As recruiting expenses for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

As recruiting expenses for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

### Team Travel

- 50. Obtain documentation of the Program's team travel We under under
- 51. Compare and agree to existing institutional- and NCAA-related policies.
- 52. Obtain general ledger detail and compare to the total expenses reported and recalculate totals.

#### **Equipment, Uniforms and Supplies**

53. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

#### **Game Expenses**

54. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

#### Fund Raising, Marketing and Promotion

55. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

#### **Sports Camp Expenses**

56. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

#### **Spirit Groups**

57. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

We obtained and documented an understanding of the Program's team travel policies.

No exceptions noted and policies are consistent with institutional and NCAA-related policies.

No exceptions noted.

As equipment, uniforms and supplies for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

As game expenses for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

As fund raising, marketing, and promotion for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

As there were no sports camp expenses for the year ended August 31, 2021, this procedure was not performed.

As there were no spirit groups' expenses for the year ended August 31, 2021, this procedure was not performed.

not

#### Athletic Facility Debt Service, Leases and Rental Fees 58. Obtain a listing of debt service schedules, lease No exceptions noted. payments and rental fees for athletics facilities for the reporting year. Compare a sample of facility payments including the top two highest facility payments to additional supporting documentation (e.g. debt financing agreements, leases, rental agreements). 59. Compare amounts recorded to amounts listed in the No exceptions noted. general ledger detail and recalculate totals. **Direct Overhead and Administrative Expenses** 60. Obtain general ledger detail and compare to the total No exceptions noted. expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals. **Indirect Institutional Support** 61. Tested with revenue section- Indirect Institutional As there was no indirect institutional support for the year ended August 31, Support. 2021, this procedure was performed. **Medical Expenses and Medical Insurance** 62. Obtain general ledger detail and compare to the total No exceptions noted. expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals. **Memberships and Dues** 63. Obtain general ledger detail and compare to the total As memberships and dues for the year expenses reported. Select a sample of transactions to ended August 31, 2021 were below validate existence of transaction and accuracy of 4% of total expenses, this procedure recording and recalculate totals. was not performed. **Other Operating Expenses and Transfers to Institution** 64. Obtain general ledger detail and compare to the total As other operating expenses and expenses report. Select a sample of transactions to transfers to institution for the year validate existence of transaction and accuracy of ended August 31, 2021 were below recording and recalculate totals. 4% of total expenses, this procedure was not performed. **Student-Athlete Meals (non-travel)** 65. Obtain general ledger detail and compare to the total As student-athlete meals (non-travel) expenses reported. Select a sample of transactions to for the year ended August 31, 2021 validate existence of transaction and accuracy of were below 4% of total expenses, this recording and recalculate totals. procedure was not performed.

#### **Football Bowl Expenses**

66. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

As football bowl expenses for the year ended August 31, 2021 were below 4% of total expenses, this procedure was not performed.

#### Minimum Agreed-Upon Procedures For Other Reporting Items

## Excess Transfers to Institution and Conference Realignment Expenses

67. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

As there were no excess transfers to institution or conference realignment expenses for the year ended August 31, 2021, this procedure was not performed.

### **Total Athletics Related Debt**

- 68. Obtain repayment schedules for all outstanding intercollegiate athletics debt during the reporting period. Recalculate annual maturities (consisting of principal and interest) provided in the schedules obtained.
- 69. Agree the total annual maturities and total outstanding athletic related to supporting documentation and the institution's general ledger, if applicable.

#### **Total Institutional Debt**

70. Agree the total outstanding institutional debt to supporting documentation and the institution's audited financial statements, if available, or the institution's general ledger.

#### Value of Athletics Dedicated Endowments

71. Obtain a schedule of all athletics dedicated endowments maintained by the Program, the institution, and affiliated organizations. Agree the fair market value in the schedules(s) to supporting documentations, the general ledger(s) and audited financial statements, if available.

#### Value of Institutional Endowments

72. Agree the total fair market value of institutional endowments to supporting documentation, the institution's general ledger and/or audited financial statements, if available. No exceptions noted.

No exceptions noted.

No exceptions noted.

No exceptions noted.

### **Total Athletics Related Capital Expenditures**

- 73. Obtain a schedule of athletics related capital No exceptions noted. expenditures made by the Program, the institution, and affiliated organizations during the reporting period.
- 74. Obtain general ledger detail and compare to the total expenses reported. Select a sample of transactions to validate existence of transaction and accuracy of recording and recalculate totals.

## ADDITIONAL MINIMUM AGREED-UPON PROCEDURES

In order for the NCAA to place reliance on the Division I financial reporting to calculate the Division I NCAA revenue distributions, which is a financial benefit to the institution, the following procedures are required:

- 1. Grants-in-Aid:
  - Compare and agree the sports sponsored reported in a. the NCAA Membership Financial Reporting System to the Calculation of Revenue Distribution Equivalencies Report (CRDE) from Compliance Assistant (CA) or other report that supports the equivalency calculations from the institution between May and August. The NCAA Membership Financial Reporting System populates the sports from the NCAA Sports Sponsorship and Demographics Form as they are reported by the institution between May and August. If there is a discrepancy in the sports sponsored between the NCAA Membership Financial Reporting System and the CRDE or other report that supports the equivalency calculations, inquire about the discrepancy and report the justification in the AUP report.
  - b. Compare current year Grants-in-Aid revenue distribution equivalencies to prior year reported equivalencies per the Membership Financial Report submission. Inquire and document an explanation for any variance greater than +/-4%.

No exceptions noted.

No exceptions noted.

We noted a 7.01% increase in reported equivalencies was related to an increase in the full grant amount (tuition, etc.) of roughly 3% for FY21, as well as in increase in the number of student athletes receiving aid due to the pandemic allowing an extra year of eligibility for super seniors.

- 2. Sports Sponsorship:
  - Obtain the institution's Sports Sponsorship and a. Demographics Forms submitted to the NCAA for the reporting year between May and August. Validate that the countable NCAA sports reported by the institution met the minimum requirements, set forth in Bylaw 20.9.6.3, related to the number of contests and the number of participants. If the institution requested and/or received a waiver related to minimum contests or minimum participants for a sport, that sport would not qualify as a sponsored sport for the purposes of revenue distribution. Also, only sports in which the NCAA conducts championships competition, emerging sports for women and bowl subdivision football are eligible. Once countable sports have been validated, ensure that the institution has properly reported these sports as countable for revenue distribution purposes within the NCAA Membership Financial Reporting System. Note: Any discrepancies MUST be resolved within the NCAA Membership Financial Reporting System prior to the report being submitted to the NCAA.
  - b. Compare current year number of Sports Sponsored to prior year reported total per the Membership Financial Report submission. Inquire and document an explanation for any variance.

No exceptions noted.

No exceptions noted.

\*Note for 2020-21 reporting only: Sports an institution expected to sponsor in academic year 2020-21, as reported on the institution's 2020 Sports Sponsorship and Demographics form, would qualify as a sponsored sport for the purposes of revenue distribution. This exception is consistent with the intent of the Division I Council Coordination Committee's decision on March 25, 2020 to grant an extraordinary blanket waiver in light of the impact of the COVID-19 global pandemic.

- 3. For Pell Grants:
  - Agree the total number of Division I student-athletes a. who, during the academic year, received a Pell Grant award (e.g. Pell Grant recipients on Full Athletic Aid, Pell Grant recipients on Partial Athletic Aid and Pell Grant recipients with no Athletic Aid) and the total dollar amount of these Pell Grants reported in the NCAA Membership Financial Reporting System to a report, generated out of the institution's financial aid records, of all student-athlete Pell Grants. Note 1: Only Pell Grants for sports in which the NCAA conducts championships competition, emerging sports for women and bowl subdivision football are countable. Note 2: Student-athletes should only be counted once even if the athlete participates in multiple sports. Note 3: Individual student-aid file testing in step 31 above should tie any selected student athletes who received Pell Grants back to the report of all student athlete Pell Grants to test the completeness and accuracy of the report.

No exceptions noted.

b. Compare current year Pell Grants total to prior year reported total per the Membership Financial Report submission. Inquire and document an explanation for any variance greater than +/- 20 grants.

#### Agreed-Upon Procedures Related to Affiliated and Outside Organizations

#### Procedure

1. The Program shall identify all intercollegiate athletics-related affiliated and outside organizations and obtain those organizations' statements for the reporting period. Once the Program has made these statements available, the independent accountant shall agree the amounts reported in the statement to the organization's general ledger or, alternatively, confirm revenues and expenses directly with a responsible official of the organization. In addition, the Program shall prepare a summary of revenues and expenses for or on behalf of intercollegiate athletics programs affiliated and outside organizations to be included with the agreed-upon procedures report.

#### Results

The Program identified the University of Houston Foundation (the Foundation) as the only athleticsrelated affiliated and outside organization making expenditures for, or on behalf of the Program or its employees. The Foundation serves as the official legal conduit for the acceptance, investment, and distribution of private gifts in support of the activities and programs of Program. For the year ended August 31, 2021, the Foundation did not recognize revenues on behalf of the Program and recognized expenses of \$292,447 on behalf of the Program.

### Finding

No exceptions noted.

## Procedure

2. The independent accountant shall obtain and review the audited financial statements of the organization and any additional reports regarding internal control matters if the organization is audited independent of the agreed-upon procedures required by NCAA legislation. The Program's independent accountant shall also inquire of institutional and outside organization management as to corrective action taken in response to comments concerning internal control structure (if any).

#### Results

We noted that the audited financial statements of the Foundation for the year ended August 31, 2021 had not yet been released as of the date of the report; however, we obtained and read the audited financial statements of the Foundation for the year ended August 31, 2020. The results of this procedure disclosed that the independent auditors expressed an unmodified opinion on the financial statements of the Foundation.

#### Finding

We were engaged by the University to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the AICPA. We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on the compliance of the accompanying Statement of Revenues and Expenses (Exhibit I) of the University and the accompanying notes to the Statement of Revenues and Expenses (Exhibit II). Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the University and to meet our ethical responsibilities, in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

James Maore : 60., P.L.

Gainesville, Florida January 10, 2022

#### UNIVERSITY OF HOUSTON INTERCOLLEGIATE ATHLETICS PROGRAM STATEMENT OF REVENUES AND EXPENSES FOR THE YEAR ENDED AUGUST 31, 2021 (UNAUDITED - SEE ACCOMPANYING INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES)

	Football	Men's Basketball	Women's Basketball	Other Sports	Nonprogram Specific	Total
Revenues						
1 Ticket sales	\$ 677,395	\$ 518,249	\$ 10,870	\$ 42,432	\$ 460,417	\$ 1,709,363
2 Direct state or other governmental support	-	-	-	-	-	-
3 Student fees	-	-	-	-	8,461,285	8,461,285
4 Direct institutional support	-	-	-	-	41,031,960	41,031,960
5 Transfers back to institution	-	-	-	-	-	-
6 Indirect institutional support	-	-	-	-	-	-
6A Indirect institutional support - athletic facilities debt service, lease and rental fees 7 Guarantees	-	-	20,000	-	-	- 22,000
8 Contributions	539,317	500,804	8,660	2,000 591,308	2,184,635	3,824,724
9 In-kind	-	-	-	-	2,104,055	5,024,724
10 Compensation and benefits provided by a third-party	-	-	-	-	-	-
11 Media rights	-	-	-	-	-	-
12 NCAA distributions	-	-	-	-	1,260,622	1,260,622
13 Conference distributions (non media and non football bowl)	-	-	-	-	6,707,058	6,707,058
13A Conference distributions of football bowl generated revenue	-	-	-	-	-	-
14 Program, novelty, parking and concession sales	15,882	2,570	-	-	36,215	54,667
15 Royalties, licensing, advertisement and sponsorships	-	-	-	15,000	1,839,952	1,854,952
16 Sports camp revenues	59,902	62,376	6,689	179,662	-	308,629
17 Athletics restricted endowment and investment income	16,788	10,886	-	37,463	195,584	260,721
18 Other operating revenue	1,787	35,000	-	116,035	824,774	977,596
19 Football bowl revenues	350,000	1 120 885		-	-	350,000
Total operating revenues	1,661,071	1,129,885	46,219	983,900	63,002,502	66,823,577
Expenses						
20 Athletic student aid	3,401,589	500,673	575,981	4,441,729	95,601	9,015,573
21 Guarantees	100,000	503,444	2,125	26,985	-	632,554
22 Coaching salaries, benefits and bonuses paid by the university and related entities	6,836,858	4,341,560	717,756	3,269,554	-	15,165,728
23 Coaching salaries, benefits and bonuses paid by a third-party	-	-	-	-	-	-
24 Support staff and administrative compensation, benefits and bonuses paid by the university and related entities	1,751,801	1,094,589	226,499	516,853	8,232,408	11,822,150
25 Support staff and administrative compensation paid by a third-party	-	-	-	-	-	-
26 Severance payments	-	-	-	-	-	-
27 Recruiting	25,056	47,900	20,977	107,319	-	201,252
28 Team travel	539,310 769,387	606,497 162,763	464,503 49,721	1,164,639 473,540	35,628 142,370	2,810,577 1,597,781
29 Sports equipment, uniforms and supplies 30 Game expenses	417,838	199,159	55,780	363,829	170,496	1,207,102
31 Fund raising, marketing and promotion	13,942	29,625	1,885	17,080	333,714	396,246
32 Sports camp expenses	21,453	11,892	133	48,036	-	81,514
33 Spirit groups			-	-	-	-
34 Athletic facilities debt service, leases and rental fee	-	-	-	-	6,255,105	6,255,105
35 Direct overhead and administrative expenses	527,774	276,003	129,997	468,818	9,555,786	10,958,378
36 Indirect institutional support	-	-	-	-	-	-
37 Medical expenses and insurance	11,200	4,710	500	12,033	4,037,483	4,065,926
38 Memberships and dues	4,784	-	928	3,985	18,187	27,884
39 Student-athlete meals (non-travel)	1,375,630	178,721	76,330	305,761	271,587	2,208,029
40 Other operating expenses	7,710	6,398	6,866	108,211	285,640	414,825
41 Football bowl expenses	279,638	-	-	-	-	279,638
41A Football bowl expenses - coaching compensation/bonuses	55,826	-	-	-		55,826
Total operating expenses	16,139,796	7,963,934	2,329,981	11,328,372	29,434,005	67,196,088
50 Excess transfers to institution	-	-	-	-	-	-
Excess (deficiency) of revenues over (under) expenses (see Note 5)	\$ (14,478,725)	\$ (6,834,049)	\$ (2,283,762)	\$ (10,344,472)	\$ 33,568,497	\$ (372,511)
51 Conference realignment expenses						<u>\$</u> -
52 Total athletics related debt						\$ 75,319,320
53 Total institutional debt						\$ 1,060,834,091
54 Value of athletics dedicated endowments						\$ 10,416,984
55 Value of institutional endowments						\$ 803,460,608
56 Total athletics related capital expenditures						\$ 54,623

See accompanying notes to Statement of Revenues and Expenses.

## UNIVERISTY OF HOUSTON INTERCOLLEGIATE ATHLETICS PROGRAM NOTES TO STATEMENT OF REVENUES AND EXPENSES FOR THE YEAR ENDED AUGUST 31, 2021 (UNAUDITED – SEE ACCOMPANYING INDEPENDENT ACCOUNTANTS' REPORT ON THE APPLICATION OF AGREED-UPON PROCEDURES)

### (1) **Basis of Accounting:**

The statement of revenues and expenses of the University of Houston Athletics (the University) Intercollegiate Athletics Program (the Program) has been prepared using the accrual basis of accounting. Under this method, revenues are recorded when earned and expenses are recognized when they are incurred.

### (2) Capital Assets:

Capital assets purchased with an original cost of \$5,000 or more are recorded at cost and depreciated utilizing the straight-line method over the estimated useful lives of assets (generally ranging from 5 to 10 years). Costs to maintain or repair these assets are expensed as incurred. Costs incurred for the construction of buildings or other permanent facilities are not capitalized as part of the Program's accounts, but are recorded by the University as assets of other funds.

### (3) **Contributions:**

The University and the University of Houston Foundation (the Foundation) serves as the official legal conduits for the acceptance, investment, and distribution of private gifts in support of the activities and programs of the Program. There were no contributions recognized from the Foundation for the year ended August 31, 2021. There were no contributions exceeding 10% of total contributions, as reported in the statement of revenues and expenses, for the year ended August 31, 2021.

## (4) Long-term Debt:

The following is a schedule of future principal and interest payments for long term debt as of August 31, 2021:

Fiscal Year Ending	Long Term Debt					Total Principal		
August 31,	Principal			Interest		and Interest		
2022	\$	2,324,695	\$	1,854,289	\$	4,178,984		
2023		1,996,140		1,790,051		3,786,191		
2024		4,399,585		1,713,669		6,113,254		
2025		4,497,475		1,622,852		6,120,327		
2026		4,628,920		1,538,559		6,167,479		
2027-2031		24,127,505		6,186,117		30,313,622		
2032-2036		24,145,000		3,087,019		27,232,019		
2037-2040		9,200,000		395,698		9,595,698		
Total	\$	75,319,320	\$	18,188,254	\$	93,507,574		

## (5) <u>Surplus/Deficit Allocations:</u>

The Program is allowed to carry forward all available funds at the end of each fiscal year to the next fiscal year. Deficits are funded by the Program to the extent there is sufficient net position available. Sufficient fund balance was carried forward from the prior fiscal year to fund the expenditures that resulted in the deficiency of revenues under expenses of \$372,511 for the year ended August, 31, 2021.

#### UNIVERSITY OF HOUSTON INTERCOLLEGIATE ATHLETICS PROGRAM SUPPLEMENT TO STATEMENT OF REVENUES AND EXPENSES VARIATION ANALYSIS OF THE TOTAL REVENUES AND EXPENSES TO PRIOR PERIOD AMOUNTS AND BUDGET ESTIMATES FOR THE YEAR ENDED AUGUST 31, 2021 (UNAUDITED - SEE ACCOMPANYING INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES)

Revenues	 2021	 2020	9	S Variance	% Variance	Variation Explanation
13 Conference distributions (non media and non football bowl)	\$ 6,707,058	\$ 4,956,868	\$	1,750,190	35.31%	The increase in FY2021 is related to three factors: 1) largest impact associated with the increase to Shared Revenue pool effected by the first year of the new American Conference television rights contract with ESPN 2) increased distribution to the NCAA Basketball Units 3) NCAA Final Four Incentive Bonus of \$650,000 per conference policy.
Expenses						
20 Athletic student aid	\$ 9,015,573	\$ 8,046,609	\$	968,964	12.04%	Contributing factors 1) average increase to Cost of Attendance was roughly 3% for FY21 2) due to pandemic and changes to NCAA eligibility policy, department saw increased scholarship counts "Super Seniors" 3) due to height of pandemic in Summer 2020, FY20 summer school costs were limited due to both health/safety and budget shortfall concerns.

Note 1: The budget estimates for the University of Houston Intercollegiate Athletics Program generated by their ERP system are prepared in a format consistent with GAAP rather than in a format consistent with the revenue and expense categories specified by the NCAA. Thus, the variance analysis of total revenues and expenses to the budget estimates for the year ended August 31, 2021, was not be performed. However, management does perform budget to actual comparison and analysis on a variety of budgetary bases throughout the fiscal year.